

Our purpose is to empower you with the data driven intelligence you need to make quick and confident credit decisions. Our new scores have been back tested and validated on an independent testing set to ensure the most predictive scores possible.

## Payment Outlook Indicator Validation

Payment Outlook Score predicts near-future payment behavior. Score ranges from 0 to 100 with lower scores indicating higher probability of severe delinquency, defined as 20% or more of past due amount being over 60 days past terms.

The score accurately predicted delinquency (20% or more of payments exceeding 60 days past due) 80.75% of the time, and the score accurately predicted timely payments (less than 20% of payments exceeding 60 days past due) 84.22% of the time.

|            |        |                 |        |
|------------|--------|-----------------|--------|
| True Label | late   | 80.75           | 19.25  |
|            | timely | 15.78           | 84.22  |
|            |        | late            | timely |
|            |        | Predicted Label |        |

Image 1: Confusion Matrix for Payment Outlook Indicator showing accuracy of predictions for that score. Values found in the darker squares are the percentage accurately predicted by the model.

## Business Viability Indicator Validation

Business Viability Score predicts long-term financial stability. Score ranges from 0 to 100, with lower scores indicating a higher likelihood of facing extreme financial distress or bankruptcy within the next 12 months.

From the test, accounts in the “treatment” group where we know bankruptcy occurred, we went back to a year prior and were able to accurately predict the bankruptcy event 81.48% of the time .

|            |                |                 |            |
|------------|----------------|-----------------|------------|
| True Label | non-bankruptcy | 81.15           | 18.85      |
|            | bankruptcy     | 18.52           | 81.48      |
|            |                | non-bankruptcy  | bankruptcy |
|            |                | Predicted Label |            |

Image 2: Confusion Matrix for Business Viability Indicator showing accuracy of predictions for that score. Values found in the darker squares are the percentage accurately predicted by the model

## Model Maintenance Plan

Credit2b will continue to train the model on a monthly basis, looking at a sample of 10,000 accounts each month and back-testing to ensure we are maintaining our initial threshold of correctly predicting timely payments.

